



AdvanTech, LLC

Innovative Technology Management

AdvanTech and CyberSystems Announce Joint Agreement

Information Technology Firms Combine to Pursue Internet-Based Business Solutions Development

Boise, ID. April 17, 2001 - **AdvanTech, LLC** (www.advantechllc.com), an information technology management and consulting firm, today announced the completion of a joint marketing/management agreement with **CyberSystems, Inc.** (www.cybersystems.net), a leading developer of Internet-based business software.

"We are very excited about teaming with CyberSystems," Townsend said. "They have a strong capability in Web-based applications development, while AdvanTech brings the necessary experience in planning and management of systems and technology implementation. We share a vision of the future of Web-based business tools, and together we can provide the total solution needed for organizations to succeed in an increasingly interconnected economy."

This agreement is part of a major reorganization aimed at advancing CyberSystems ongoing movement toward business software development in addition to its traditional Web services.

"Three years ago, we committed to a vision of developing business application software which clients could access via the Internet. Since then, we've made a great deal of progress toward the goal of Web-based application development," said CyberSystems Chief Operating Officer Polly Merritt.

"Our agreement with AdvanTech will allow us to continue to deliver great products and services today, while simultaneously moving toward complete end-to-end technology solutions for our customers," said Merritt.

Under the terms of the agreement, the two companies will jointly pursue and execute Web-enabled software development projects. Rick C. Townsend, President and Chief Executive Officer of AdvanTech, will also assume the dual role of CEO at CyberSystems. These changes encompass the following:

- As President and CEO, Townsend will oversee CyberSystems business operations, including sales and marketing planning, new business development, and application development strategies.
- Vice President and Chief Operations Officer Polly Merritt will lead an expanded **Technical Services Group**, which will continue to drive the company's business application software development efforts, including all "back-end" services infrastructure and front-end access tools.
- Vice President Mike Merritt will lead CyberSystems **New Business Group**, responsible for national sales and marketing for Web-based business applications and other Internet services.

AdvanTech provides planning, acquisition and implementation management services for information technology projects. CyberSystems provides a full range of internet-based business tools, including the hosting of websites and web-enabled applications for its clients. Both companies serve the public and private sectors.